



Dear Valued Customer,

We understand that you have questions and concerns relating to our recent pricing update on material increases. Current inventory is allocated to Purchase Orders that have already been issued. The pricing on the material for those purchase orders will not be affected.

We also strive to be open and honest with our customers regarding material costs. Currently, due to global steel storages and unprecedented pricing increases from our own vendors and suppliers we are no longer able to absorb these exorbitant costs. All new requests will be subject to our new pricing structure. Superior Duct will not be handing out pricing sheets, because as explained the market is constantly fluctuating. However, please feel free to reach out if you have any job specific pricing requests and we will be happy to help.

Superior Duct Fabrication is committed to offering you the quality you expect and deserve. We very much appreciate your business and continued support.

Thank you,

Superior Duct Management Team

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